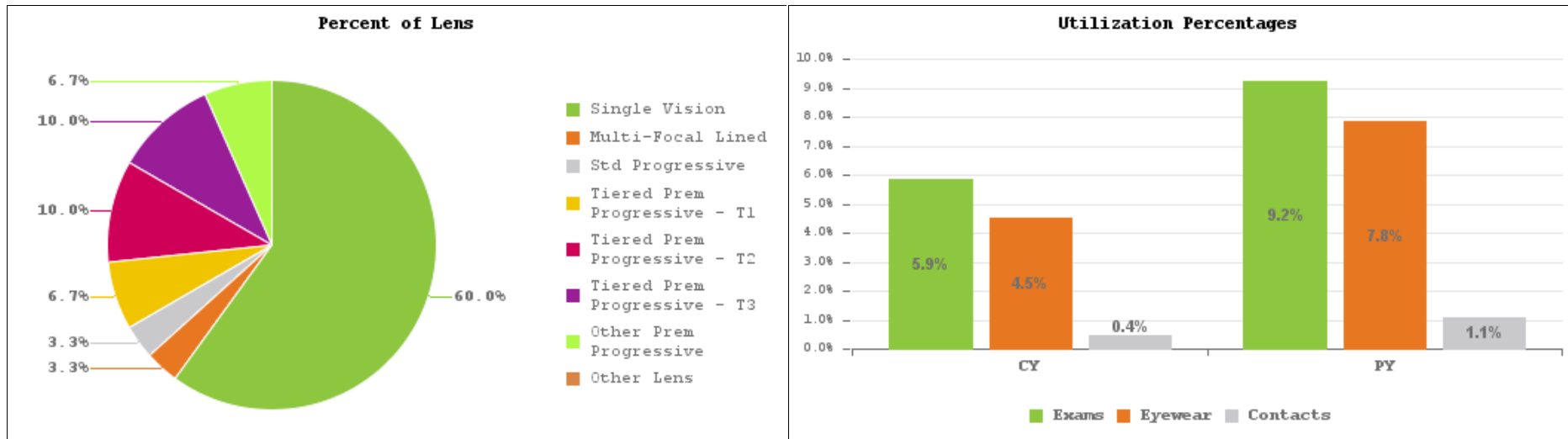


EyeMed provides GVS - Warehouse Local 730 the following utilization reports for your review.

- Summary Page - High Level Comparison of Utilization Percentages, Current vs. Prior Year
- Utilization - Utilization Percentages & Dollars by Month, Current vs. Prior Year
- Network Utilization - Utilization Percentages by Provider Bands, Current vs. Prior Year
- Benefit Utilization - Client Savings by Service/Material Purchased
- Member Experience - Member Savings by Service/Material Purchased
- Glossary - Glossary of Terms and Calculations

Please contact your Account Manager should you have any questions about your utilization. Thank you for your business.

GVS - Warehouse Local 730 YTD Member Savings: \$14,264

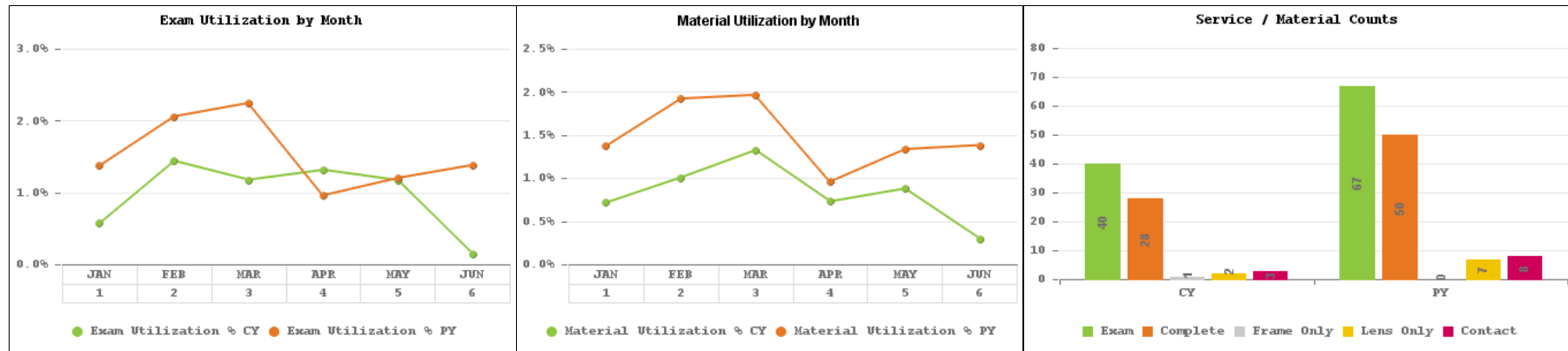


Utilization	Membership		Exam Utilization				Material Utilization			
	Client		Client		BOB		Client		BOB	
Member Type	CY #	PY #	CY %	PY %	CY %	PY %	CY %	PY %	CY %	PY %
Subscriber	337	343	4.7%	9.9%	9.5%	10.5%	5.3%	11.1%	11.2%	11.6%
Spouse/Partner	127	139	6.3%	8.6%	13.4%	13.7%	4.7%	8.6%	16.6%	16.1%
Child/Other	220	246	7.3%	8.5%	9.3%	9.1%	4.5%	6.1%	9.7%	8.9%
For more information, please review the Utilization page(s).										

Network Utilization	Exam & Mat'l Share		Exam Share				Material Share			
	Client		Client		BOB		Client		BOB	
Location Type	CY %	PY %	CY %	PY %	CY %	PY %	CY %	PY %	CY %	PY %
Independent	14.9%	25.0%	17.5%	28.4%	57.6%	58.5%	11.8%	21.5%	48.2%	49.5%
Retail	82.4%	75.0%	80.0%	71.6%	41.0%	39.5%	85.3%	78.5%	46.7%	44.9%
Out of Network	2.7%	0.0%	2.5%	0.0%	1.4%	1.3%	2.9%	0.0%	4.3%	4.1%
For more information, please review the Network Utilization page.										

Benefit Utilization	Client		BOB		Lens Enhancements	Client		BOB	
	CY %	PY %	CY %	PY %		CY %	PY %	CY %	PY %
Exam	5.9%	9.2%	9.9%	10.6%	Polycarbonate	73.3%	71.9%	63.2%	62.4%
Material	5.0%	8.9%	11.5%	11.5%	Anti-Reflective Coating	83.3%	75.4%	64.3%	63.3%
Eyewear (% of Materials)	91.2%	87.7%	73.9%	76.2%	Scratch Coating	26.7%	15.8%	18.1%	18.3%
Contacts (% of Materials)	8.8%	12.3%	26.1%	23.8%	Photochromic	26.7%	26.3%	21.6%	20.5%
Single Vision (% of Lens)	60.0%	50.9%	51.8%	52.7%	For more information, please review the Member Experience page.				
Multi-Focal Lined (% of Lens)	3.3%	14.0%	11.2%	11.0%					
Progressive (% of Lens)	36.7%	35.1%	37.0%	36.2%					
Other Lens (% of Lens)	0.0%	0.0%	0.0%	0.0%					
For more information, please review the Benefit Utilization page.									

Client Utilization	Subscribers		Members		Members Using Benefit		Exam Utilization				Material Utilization			
By Month	CY #	PY #	CY #	PY #	CY #	PY #	CY #	CY \$	PY #	PY \$	CY #	CY \$	PY #	PY \$
JANUARY	339	343	697	727	6	13	4	\$160	10	\$400	5	\$525	10	\$1,133
FEBRUARY	343	344	694	728	12	18	10	\$400	15	\$600	7	\$847	14	\$1,513
MARCH	335	336	679	712	12	19	8	\$320	16	\$640	9	\$840	14	\$1,671
APRIL	340	341	684	728	10	9	9	\$360	7	\$280	5	\$650	7	\$642
MAY	340	351	682	748	11	11	8	\$312	9	\$360	6	\$637	10	\$1,097
JUNE	327	342	666	723	2	11	1	\$40	10	\$400	2	\$292	10	\$1,073
	337	343	684	728	53	81	40	\$1,592	67	\$2,680	34	\$3,791	65	\$7,129



Network Utilization by Band (CY)		Client Combined (Ex & Matls)		Client Exam Share		Client Mat'l Share	
Location Type	Provider Band	CY %	PY %	CY %	PY %	CY %	PY %
Independent	Independent	14.9%	25.0%	17.5%	28.4%	11.8%	21.5%
Total: Independent		14.9%	25.0%	17.5%	28.4%	11.8%	21.5%
Retail	LensCrafters	28.4%	9.8%	25.0%	7.5%	32.4%	12.3%
	Pearle Vision	4.1%	5.3%	5.0%	6.0%	2.9%	4.6%
	Target Optical	0.0%	3.8%	0.0%	3.0%	0.0%	4.6%
	Glasses.com	1.4%	0.0%	0.0%	0.0%	2.9%	0.0%
	Other Retail	48.6%	56.1%	50.0%	55.2%	47.1%	56.9%
Total: Retail		82.4%	75.0%	80.0%	71.6%	85.3%	78.5%
Out of Network	Out of Network	2.7%	0.0%	2.5%	0.0%	2.9%	0.0%
Total: Out of Network		2.7%	0.0%	2.5%	0.0%	2.9%	0.0%

Frames by Price Point and Network (CY)	Independent	LensCrafters	Pearle Vision	Target Optical	Glasses.com	Other Retail	Out of Network	Total All Frames
<= \$100	0.0%	0.0%	0.0%	0.0%	0.0%	30.8%	0.0%	13.8%
\$100-\$110	0.0%	0.0%	0.0%	0.0%	0.0%	7.7%	0.0%	3.4%
\$120-\$130	33.3%	10.0%	100.0%	0.0%	0.0%	23.1%	0.0%	20.7%
\$130-\$140	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	3.4%
\$140-\$150	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
\$150-\$170	0.0%	30.0%	0.0%	0.0%	0.0%	7.7%	100.0%	17.2%
\$170-\$200	33.3%	30.0%	0.0%	0.0%	0.0%	15.4%	0.0%	20.7%
\$200-\$300	33.3%	10.0%	0.0%	0.0%	0.0%	15.4%	0.0%	13.8%
\$300-\$400	0.0%	10.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.4%
> \$400	0.0%	10.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.4%
Frame Count by Network	3	10	1	0	1	13	1	29
Network Percent of Total	10.3%	34.5%	3.4%	0.0%	3.4%	44.8%	3.4%	100.0%
Percent of Frames < Allowance	33.3%	10.0%	100.0%	0.0%	0.0%	61.5%	0.0%	37.9%
Avg Frame Retail Price	\$186	\$218	\$130	\$0	\$140	\$139	\$160	\$172

Average Transaction (CY)		Count	Utilization Percent	Retail	Net to Provider	Client Savings	Avg Retail	Client Savings
Service / Material	Lens Type							
Exam		40	5.9%	\$4,368	\$1,629	\$2,739	\$109	62.7%
Contacts		3	0.4%	\$714	\$714	\$0	\$238	0.0%
Fit & Follow		5	0.7%	\$318	\$199	\$119	\$64	37.4%
Frame		29	4.2%	\$4,975	\$3,128	\$1,847	\$172	37.1%
Lens	Single Vision	18	2.6%	\$1,832	\$620	\$1,212	\$102	66.2%
Lens	Multi-Focal Lined	1	0.1%	\$49	\$49	\$0	\$49	0.0%
Lens	Std Progressive	1	0.1%	\$149	\$120	\$29	\$149	19.5%
Lens	Tiered Prem Progressive - T1	2	0.3%	\$458	\$366	\$92	\$229	20.0%
Lens	Tiered Prem Progressive - T2	3	0.4%	\$596	\$477	\$119	\$199	20.0%
Lens	Tiered Prem Progressive - T3	3	0.4%	\$713	\$570	\$143	\$238	20.0%
Lens	Other Prem Progressive	2	0.3%	\$400	\$342	\$58	\$200	14.5%
Lens	Other Lens	0	0.0%	\$0	\$0	\$0	\$0	0.0%
Total Lenses		30	4.4%	\$4,197	\$2,545	\$1,652	\$140	39.4%

Utilization by Age Break (CY)	1 - 18	19 - 26	27 - 40	41 - 55	56 - 65	Over 65
Membership (as of report CY end date)	150	87	95	202	117	15
Exam	8.0%	4.6%	1.1%	5.4%	8.5%	13.3%
Contacts	0.7%	1.1%	1.1%	0.0%	0.0%	0.0%
Frame	4.0%	2.3%	1.1%	5.0%	7.7%	6.7%
Single Vision	4.0%	2.3%	1.1%	2.0%	4.3%	0.0%
Multi-Focal Lined	0.0%	0.0%	0.0%	0.0%	0.9%	0.0%
Std Progressive	0.0%	0.0%	0.0%	0.5%	0.0%	0.0%
Tiered Prem Progressive - T1	0.0%	0.0%	0.0%	0.5%	0.9%	0.0%
Tiered Prem Progressive - T2	0.0%	0.0%	0.0%	1.0%	0.9%	0.0%
Tiered Prem Progressive - T3	0.0%	0.0%	0.0%	0.5%	0.9%	6.7%
Other Prem Progressive	0.0%	0.0%	0.0%	1.0%	0.0%	0.0%
Other Lens	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Service / Material Averages (CY)	Count	Utilization Percent	Retail	Member Responsibility	Member Savings	Avg Retail	Avg Member Responsibility	Member Discount %
Exam	40	5.9%	\$4,368	\$37	\$4,331	\$109	\$1	99.2%
Total: Exams	40	5.9%	\$4,368	\$37	\$4,331	\$109	\$1	99.2%
Dilation	0	0.0%	\$0	\$0	\$0	\$0	\$0	0.0%
Retinal Photo	7	1.0%	\$233	\$223	\$10	\$33	\$32	4.3%
Refraction	24	3.5%	\$707	\$0	\$707	\$29	\$0	100.0%
Total: Exam Services	31	4.5%	\$940	\$223	\$717	\$30	\$7	76.3%
Contacts	3	0.4%	\$714	\$340	\$374	\$238	\$113	52.4%
Total: Contacts	3	0.4%	\$714	\$340	\$374	\$238	\$113	52.4%
Fit & Follow	5	0.7%	\$318	\$199	\$119	\$64	\$40	37.4%
Total: Fit & Follow	5	0.7%	\$318	\$199	\$119	\$64	\$40	37.4%
Frame	29	4.2%	\$4,975	\$1,205	\$3,769	\$172	\$42	75.8%
Total: Frames	29	4.2%	\$4,975	\$1,205	\$3,769	\$172	\$42	75.8%
Single Vision	18	2.6%	\$1,832	\$0	\$1,832	\$102	\$0	100.0%
Multi-Focal Lined	1	0.1%	\$49	\$0	\$49	\$49	\$0	100.0%
Std Progressive	1	0.1%	\$149	\$65	\$84	\$149	\$65	56.4%
Tiered Prem Progressive - T1	2	0.3%	\$458	\$256	\$202	\$229	\$128	44.0%
Tiered Prem Progressive - T2	3	0.4%	\$596	\$312	\$284	\$199	\$104	47.7%
Tiered Prem Progressive - T3	3	0.4%	\$713	\$405	\$308	\$238	\$135	43.1%
Other Prem Progressive	2	0.3%	\$400	\$237	\$163	\$200	\$119	40.8%
Other Lens	0	0.0%	\$0	\$0	\$0	\$0	\$0	0.0%
Total: Lenses	30	4.4%	\$4,197	\$1,276	\$2,921	\$140	\$43	69.6%

Service / Material Averages (CY)	Count	Utilization Percent	Retail	Member Responsibility	Member Savings	Avg Retail	Avg Member Responsibility	Member Discount %
Anti-Reflective Coating	13	1.9%	\$970	\$585	\$385	\$75	\$45	39.7%
Anti-Reflective Coating Tier 1	2	0.3%	\$152	\$122	\$30	\$76	\$61	20.0%
Anti-Reflective Coating Tier 2	6	0.9%	\$752	\$601	\$150	\$125	\$100	20.0%
Prem Anti-Reflective Coating	4	0.6%	\$493	\$419	\$75	\$123	\$105	15.1%
Total: Anti-Reflective Coating	25	3.7%	\$2,367	\$1,727	\$640	\$95	\$69	27.0%
Polycarbonate	22	3.2%	\$1,480	\$620	\$860	\$67	\$28	58.1%
Total: Polycarbonate	22	3.2%	\$1,480	\$620	\$860	\$67	\$28	58.1%
Photochromic	8	1.2%	\$1,126	\$916	\$210	\$141	\$114	18.7%
Total: Photochromic	8	1.2%	\$1,126	\$916	\$210	\$141	\$114	18.7%
Premium Scratch Coating	0	0.0%	\$0	\$0	\$0	\$0	\$0	0.0%
Scratch Coating	8	1.2%	\$0	\$0	\$0	\$0	\$0	0.0%
Total: Scratch Coating	8	1.2%	\$0	\$0	\$0	\$0	\$0	0.0%
High Index	4	0.6%	\$614	\$512	\$102	\$154	\$128	16.6%
Other Misc Add-Ons	10	1.5%	\$629	\$503	\$126	\$63	\$50	20.0%
Polarize Lens	3	0.4%	\$230	\$184	\$46	\$77	\$61	20.0%
Roll/Polish	2	0.3%	\$40	\$32	\$8	\$20	\$16	20.0%
Tint	4	0.6%	\$70	\$30	\$40	\$18	\$8	57.3%
Ultra-Violet Coating	11	1.6%	\$0	\$0	\$0	\$0	\$0	0.0%
Total: Other	34	5.0%	\$1,583	\$1,261	\$322	\$47	\$37	20.3%
Total: Service / Material (CY)	235	9.5%	\$22,067	\$7,804	\$14,264	\$339	\$120	64.6%

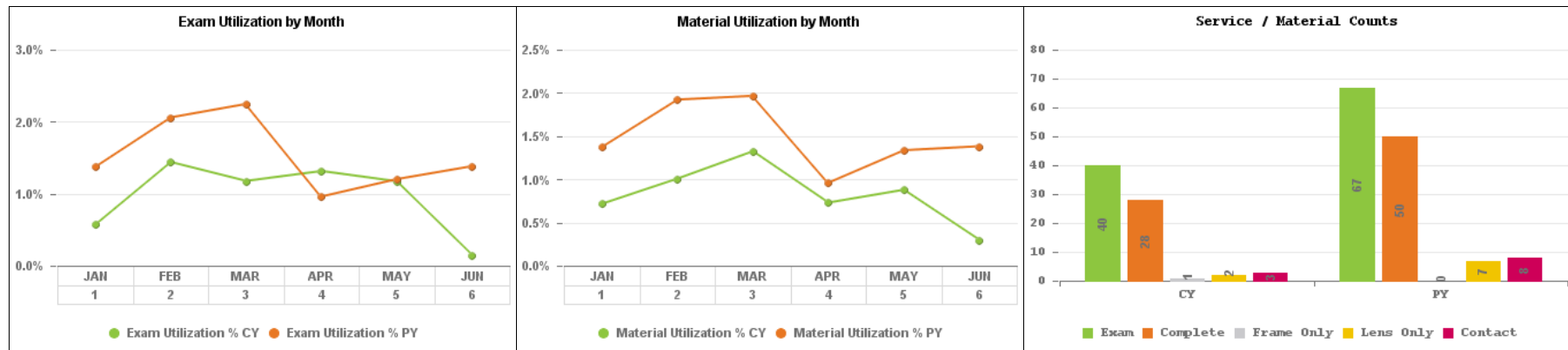
Group ID	Group Name	Plan	Effective Date	Renewal Date	Voluntary Indicator	Type
9756487 1001	GVS WHSE LOCAL 730 HW FUND1	0101	8/1/2009	8/1/2025	Non-Voluntary	Fee for Service

Report Name	Field & Definition
General	*Claims must include a funded exam, frame, lens or contact to be included within these reports. *Fit & Follow Up must be attached to a claim with a funded exam or contact to be included within these reports. CY - Current year reporting period. PY - Prior year reporting period.
Summary	BOB - EyeMed Book of Business. Exam Utilization - Number of exam claims divided by average member count. Material Utilization - Number of material claims divided by average member count. Exam Share - Percentage of exam claims by location type. Material Share - Percentage of material claims by location type.
Utilization	Members Using Benefit - Number of members with claim activity. Number of Exams - Number of exams billed from claims. Exam Claim Dollars - Claim dollars billed for the exams as reported on claims received. Number of Materials - Sum of eyewear and contacts billed from claims. Material Claim Dollars - Claim dollars billed for eyewear, contacts and fit & follow up as reported on claims received.
Benefit Utilization	Retail Dollars - Original cost (before discounts) of services as reported on the claims received. Net to Provider - Claim dollars billed for service and/or material type as reported on the claims received plus member out of pocket dollars. Client Savings Dollars - Retail dollars less net to provider dollars. Avg Retail Dollars - Retail dollars divided by count. Client Savings % - Client savings divided by retail dollars.
Member Experience	*Data includes Out-of-Network transactions. Member Responsibility - Dollars spent by members (member out of pocket). Member Savings - Retail dollars less member responsibility. Member Discount % - Member savings divided by retail dollars.

Group: 9756487 1001 - GVS WHSE LOCAL 730 HW FUND1

Plan: 0101

Client Utilization	Subscribers		Members		Members Using Benefit		Exam Utilization				Material Utilization			
By Month	CY #	PY #	CY #	PY #	CY #	PY #	CY #	CY \$	PY #	PY \$	CY #	CY \$	PY #	PY \$
JANUARY	339	343	697	727	6	13	4	\$160	10	\$400	5	\$525	10	\$1,133
FEBRUARY	343	344	694	728	12	18	10	\$400	15	\$600	7	\$847	14	\$1,513
MARCH	335	336	679	712	12	19	8	\$320	16	\$640	9	\$840	14	\$1,671
APRIL	340	341	684	728	10	9	9	\$360	7	\$280	5	\$650	7	\$642
MAY	340	351	682	748	11	11	8	\$312	9	\$360	6	\$637	10	\$1,097
JUNE	327	342	666	723	2	11	1	\$40	10	\$400	2	\$292	10	\$1,073
	337	343	684	728	53	81	40	\$1,592	67	\$2,680	34	\$3,791	65	\$7,129



Group: 9756487 1001 - GVS WHSE LOCAL 730 HW FUND1

Plan: 0101

Network Utilization by Band (CY)		Client Combined (Ex & Matls)		Client Exam Share		Client Mat'l Share	
Location Type	Provider Band	CY %	PY %	CY %	PY %	CY %	PY %
Independent	Independent	14.9%	25.0%	17.5%	28.4%	11.8%	21.5%
Total: Independent		14.9%	25.0%	17.5%	28.4%	11.8%	21.5%
Retail	LensCrafters	28.4%	9.8%	25.0%	7.5%	32.4%	12.3%
	Pearle Vision	4.1%	5.3%	5.0%	6.0%	2.9%	4.6%
	Target Optical	0.0%	3.8%	0.0%	3.0%	0.0%	4.6%
	Glasses.com	1.4%	0.0%	0.0%	0.0%	2.9%	0.0%
	Other Retail	48.6%	56.1%	50.0%	55.2%	47.1%	56.9%
Total: Retail		82.4%	75.0%	80.0%	71.6%	85.3%	78.5%
Out of Network	Out of Network	2.7%	0.0%	2.5%	0.0%	2.9%	0.0%
Total: Out of Network		2.7%	0.0%	2.5%	0.0%	2.9%	0.0%

Frames by Price Point and Network (CY)	Independent	LensCrafters	Pearle Vision	Target Optical	Glasses.com	Other Retail	Out of Network	Total All Frames
<= \$100	0.0%	0.0%	0.0%	0.0%	0.0%	30.8%	0.0%	13.8%
\$100-\$110	0.0%	0.0%	0.0%	0.0%	0.0%	7.7%	0.0%	3.4%
\$120-\$130	33.3%	10.0%	100.0%	0.0%	0.0%	23.1%	0.0%	20.7%
\$130-\$140	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	3.4%
\$140-\$150	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
\$150-\$170	0.0%	30.0%	0.0%	0.0%	0.0%	7.7%	100.0%	17.2%
\$170-\$200	33.3%	30.0%	0.0%	0.0%	0.0%	15.4%	0.0%	20.7%
\$200-\$300	33.3%	10.0%	0.0%	0.0%	0.0%	15.4%	0.0%	13.8%
\$300-\$400	0.0%	10.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.4%
> \$400	0.0%	10.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.4%
Frame Count by Network	3	10	1	0	1	13	1	29
Network Percent of Total	10.3%	34.5%	3.4%	0.0%	3.4%	44.8%	3.4%	100.0%
Percent of Frames < Allowance	33.3%	10.0%	100.0%	0.0%	0.0%	61.5%	0.0%	37.9%
Avg Frame Retail Price	\$186	\$218	\$130	\$0	\$140	\$139	\$160	\$172

Group: 9756487 1001 - GVS WHSE LOCAL 730 HW FUND1

Plan: 0101

Average Transaction (CY)		Count	Utilization Percent	Retail	Net to Provider	Client Savings	Avg Retail	Client Savings
Service /	Lens Type							
Exam		40	5.9%	\$4,368	\$1,629	\$2,739	\$109	62.7%
Contacts		3	0.4%	\$714	\$714	\$0	\$238	0.0%
Fit & Follow		5	0.7%	\$318	\$199	\$119	\$64	37.4%
Frame		29	4.2%	\$4,975	\$3,128	\$1,847	\$172	37.1%
Lens	Single Vision	18	0.0%	\$1,832	\$620	\$1,212	\$102	66.2%
Lens	Multi-Focal Lined	1	0.0%	\$49	\$49	\$0	\$49	0.0%
Lens	Std Progressive	1	0.0%	\$149	\$120	\$29	\$149	19.5%
Lens	Tiered Prem Progressive - T1	2	0.0%	\$458	\$366	\$92	\$229	20.0%
Lens	Tiered Prem Progressive - T2	3	0.0%	\$596	\$477	\$119	\$199	20.0%
Lens	Tiered Prem Progressive - T3	3	0.0%	\$713	\$570	\$143	\$238	20.0%
Lens	Other Prem Progressive	2	0.0%	\$400	\$342	\$58	\$200	14.5%
Lens	Other Lens	0	0.0%	\$0	\$0	\$0	\$0	0.0%
Total Lenses		30	0.0%	\$4,197	\$2,545	\$1,652	\$140	39.4%

Utilization by Age Break (CY)	1 - 18	19 - 26	27 - 40	41 - 55	56 - 65	Over 65
Membership (as of report CY end date)	150	87	95	202	117	15
Exam	8.0%	4.6%	1.1%	5.4%	8.5%	13.3%
Contacts	0.7%	1.1%	1.1%	0.0%	0.0%	0.0%
Frame	4.0%	2.3%	1.1%	5.0%	7.7%	6.7%
Single Vision	4.0%	2.3%	1.1%	2.0%	4.3%	0.0%
Multi-Focal Lined	0.0%	0.0%	0.0%	0.0%	0.9%	0.0%
Std Progressive	0.0%	0.0%	0.0%	0.5%	0.0%	0.0%
Tiered Prem Progressive - T1	0.0%	0.0%	0.0%	0.5%	0.9%	0.0%
Tiered Prem Progressive - T2	0.0%	0.0%	0.0%	1.0%	0.9%	0.0%
Tiered Prem Progressive - T3	0.0%	0.0%	0.0%	0.5%	0.9%	6.7%
Other Prem Progressive	0.0%	0.0%	0.0%	1.0%	0.0%	0.0%
Other Lens	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Group: 9756487 1001 - GVS WHSE LOCAL 730 HW FUND1

Plan: 0101

Service / Material Averages (CY)	Count	Utilization Percent	Retail	Member Responsibility	Member Savings	Avg Retail	Avg Member Responsibility	Member Discount %
Exam	40	5.9%	\$4,368	\$37	\$4,331	\$109	\$1	99.2%
Total: Exams	40	5.9%	\$4,368	\$37	\$4,331	\$109	\$1	99.2%
Dilation	0	0.0%	\$0	\$0	\$0	\$0	\$0	0.0%
Retinal Photo	7	1.0%	\$233	\$223	\$10	\$33	\$32	4.3%
Refraction	24	3.5%	\$707	\$0	\$707	\$29	\$0	100.0%
Total: Exam Services	31	4.5%	\$940	\$223	\$717	\$30	\$7	76.3%
Contacts	3	0.4%	\$714	\$340	\$374	\$238	\$113	52.4%
Total: Contacts	3	0.4%	\$714	\$340	\$374	\$238	\$113	52.4%
Fit & Follow	5	0.7%	\$318	\$199	\$119	\$64	\$40	37.4%
Total: Fit & Follow	5	0.7%	\$318	\$199	\$119	\$64	\$40	37.4%
Frame	29	4.2%	\$4,975	\$1,205	\$3,769	\$172	\$42	75.8%
Total: Frames	29	4.2%	\$4,975	\$1,205	\$3,769	\$172	\$42	75.8%
Single Vision	18	0.0%	\$1,832	\$0	\$1,832	\$102	\$0	100.0%
Multi-Focal Lined	1	0.0%	\$49	\$0	\$49	\$49	\$0	100.0%
Std Progressive	1	0.0%	\$149	\$65	\$84	\$149	\$65	56.4%
Tiered Prem Progressive - T1	2	0.0%	\$458	\$256	\$202	\$229	\$128	44.0%
Tiered Prem Progressive - T2	3	0.0%	\$596	\$312	\$284	\$199	\$104	47.7%
Tiered Prem Progressive - T3	3	0.0%	\$713	\$405	\$308	\$238	\$135	43.1%
Other Prem Progressive	2	0.0%	\$400	\$237	\$163	\$200	\$119	40.8%
Other Lens	0	0.0%	\$0	\$0	\$0	\$0	\$0	0.0%
Total: Lenses	30	0.0%	\$4,197	\$1,276	\$2,921	\$140	\$43	69.6%

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Service / Material Averages (CY)	Count	Utilization Percent	Retail	Member Responsibility	Member Savings	Avg Retail	Avg Member Responsibility	Member Discount %
Anti-Reflective Coating	13	0.0%	\$970	\$585	\$385	\$75	\$45	39.7%
Anti-Reflective Coating Tier 1	2	0.0%	\$152	\$122	\$30	\$76	\$61	20.0%
Anti-Reflective Coating Tier 2	6	0.0%	\$752	\$601	\$150	\$125	\$100	20.0%
Prem Anti-Reflective Coating	4	0.0%	\$493	\$419	\$75	\$123	\$105	15.1%
Total: Anti-Reflective Coating	25	0.0%	\$2,367	\$1,727	\$640	\$95	\$69	27.0%
Polycarbonate	22	0.0%	\$1,480	\$620	\$860	\$67	\$28	58.1%
Total: Polycarbonate	22	0.0%	\$1,480	\$620	\$860	\$67	\$28	58.1%
Photochromic	8	0.0%	\$1,126	\$916	\$210	\$141	\$114	18.7%
Total: Photochromic	8	0.0%	\$1,126	\$916	\$210	\$141	\$114	18.7%
Premium Scratch Coating	0	0.0%	\$0	\$0	\$0	\$0	\$0	0.0%
Scratch Coating	8	0.0%	\$0	\$0	\$0	\$0	\$0	0.0%
Total: Scratch Coating	8	0.0%	\$0	\$0	\$0	\$0	\$0	0.0%
High Index	4	0.0%	\$614	\$512	\$102	\$154	\$128	16.6%
Other Misc Add-Ons	10	0.0%	\$629	\$503	\$126	\$63	\$50	20.0%
Polarize Lens	3	0.0%	\$230	\$184	\$46	\$77	\$61	20.0%
Roll/Polish	2	0.0%	\$40	\$32	\$8	\$20	\$16	20.0%
Tint	4	0.0%	\$70	\$30	\$40	\$18	\$8	57.3%
Ultra-Violet Coating	11	0.0%	\$0	\$0	\$0	\$0	\$0	0.0%
Total: Other	34	0.0%	\$1,583	\$1,261	\$322	\$47	\$37	20.3%
Total: Service / Material (CY)	235	9.5%	\$22,067	\$7,804	\$14,264	\$339	\$120	64.6%